American Business Software, Inc.
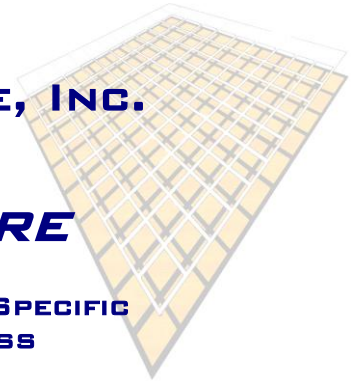# *FloorPro®*
Enterprise Software

User-Friendly, Affordable and Industry-Specific Software For *Your* Flooring Business

American Business Software, Inc.
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Our *FloorPro*® III ERP Software is a complete, proven software package for the floor covering industry. It manages the operations of any business, from small to large. With over 30 years of development, evolution and experience in the flooring industry, we are able to offer solutions at a much more affordable price than other providers. Our experience and industry expertise allow us to automate all aspects of your business from purchasing, receiving, inventory control, order processing and point-of-sale to accounting, sales analysis, bar coding and truck routing. Use a PC or mobile device to access your system and data from anywhere in the world. We offer a complete, customizable and user friendly system. We customize to meet your company's unique needs, giving you a competitive advantage and improving your bottom line.

At American Business Software, Inc., we specialize in state-of-the-art inventory control and accounting software, custom-designed for the **flooring, ceramic tile and stone industries**. Our comprehensive systems employ the latest technology for labor-saving automation, better inventory management, and reduced costs. FloorPro® III is the latest in our family of flooring solutions, designed to relieve the manual burden of clerical functions, inventory tracking, order processing and many other business activities. These functions are performed seamlessly by FloorPro® III's integrated modules to provide your business with the flexibility and responsiveness necessary to compete in today's complex and fast-paced marketplace.

Our commitment to our customer's satisfaction is evidenced by our superior ongoing support and our willingness to customize the software to suit the unique needs of your business.

Quality. Our integrity and professional competence are the cornerstones to our company. We work hard to bring you leading edge business management solutions in conjunction with the latest technology to streamline your operations, lower your costs and save you time.

Solutions. Whether you are an emerging company or an established powerhouse, we can create a suitable fit from our array of literally thousands of programs. We offer a wide range of products covering the spectrum of purchasing, receiving, inventory control, order processing, point-of-sales, sales analysis and accounting. Our fully integrated "wireless warehouse" supports RFID, bar coding, truck routing and manifests.

Industry Focus. We remain dedicated to leading the flooring industry and helping our clients grow. We will enhance our software to meet your company's unique needs, giving you a competitive advantage and improving your bottom line.

Call us for a free demo!

Purchase Order Receiving

Order Entry

- Comprehensive **industry-specific software** fully automates all aspects of the business from Order Processing, Inventory Control, Purchasing, Receiving, Sales Analysis, A/R, A/P and G/L

- Fully integrated "**Wireless Warehouse**" software fully supports bar code printing and scanning, **RFID,** truck routing, manifests and proof of delivery

- Fully integrated **Customer On-Line Access (COLA)** Internet software allows your customers to check stock, check pricing, place an order, and print a confirmation document directly though the Internet

- **EDI** communications with business partners

- E-mail invoices, statement and quotes automatically or on demand – no need to print or store invoices

- **Semi-Automated AI Buying** re-order system constantly monitors stock levels and prepares preliminary purchase orders

- Retail software including point-of-sale, deposits and special order processing

- Distributor software including rebates, trip points and quote tracking

- Print showroom labels with QR barcodes for smart phones

- Our software works across the Internet, allowing you to access the system with a PC or mobile device from anywhere in the world

- We write conversion programs to move data from your old system.

- Never outgrow the system – the software supports more than 1,000 users

- Our software fully supports sheet vinyl, carpet, ceramic tile, wood, laminates, adhesives, installation supplies and various other products

- View reports on your own monitor without printing a lengthy report

- Export reports to Excel, PDF and more!

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What Our Company Brings to the Table

We are a proven entity with a track record. We have been providing solutions for the flooring, ceramic tile and stone industries for nearly 30 years, with a focus on innovation and leading-edge solutions.

The experts here at ABS, blend our extensive business knowledge of these with our state-of-the art technology, to bring you systems equipped to handles all facets of your accounting and inventory-control needs.

While other software packages can handle basic accounting functions, many businesses have discovered that these systems simply aren't equipped to handle the complexities of their inventory. What sets us apart from these other systems, as well as off-the-shelf software, is our understanding and ability to handle the challenges associated with your business.

Pride and integrity are the cornerstones of our business in addition to our fine products and superior customer service.

INVENTORY TURN REPORT

TERRITORY SALES REPORT

Software for your Business

Our system is completely customizable to fit the unique needs of your business. Whether you are an emerging company or an established powerhouse, we can create a suitable fit from our array of literally thousands of programs. While the ideal *FloorPro*® **III** package contains everything from purchasing, receiving and bar coding, to order processing, trucking manifests, inventory control, accounting and sales analysis, the system is so portable and user-friendly that we can customize it to fit with your existing accounting package. In addition to being able to choose the programs you include in your package, we can also alter the format or content of your invoices, picking tickets or analysis reports.

Our *FloorPro*® **III** Enterprise solution is robust in its design, capacity, efficiency and speed. This gives us a wide range of platform flexibility. The software can run on most off-the-shelf hardware including Dell and has operated and approved up and down IBM's product line including the i-series, p-series and z-series platforms. In addition, our software is designed to be intuitive using the Windows Graphical User Interface (GUI) that many people are familiar with today. We've chosen a Linux-based server platform, based on its reliability.

In many cases, *FloorPro*® **III** can be run on our customers' existing hardware, with no additional hardware investment required! And our system comes with on-site training at your facility, with hands-on instruction by one of our experts.

Cloud-Based Software as a Service

We here at ABS understand that IT, software and hardware can be a time-consuming and costly investment, especially for smaller organizations. Rather than purchasing and maintaining your own server, we offer the option of *"Software as a Service"*. For a small monthly fee, we act as your IT staff. Your company is hosted by one of our many secure servers thus reducing the cost of your hardware investment and eliminating some in-house IT functions. The software still runs on your existing PCs, across your existing internet connection and seamlessly connects all of your branch locations.

Our Company's History

In the early 1970's, most distributors had systems to handle basic accounting functions such as AR and AP, but inventory control was virtually always done manually. Information was maintained on cardboard stock cards. At this time several large flooring distributors decided to computerize more aspects of their business, including inventory control. Generally, this meant purchasing software designed to run on mainframe computers.

We developed our first software package for the flooring and ceramic tile industries in 1976. Instead of using costly and cumbersome mainframe computers, we designed our software for use on minicomputers. This allowed us to produce a robust, fully-functional online software package that was cost effective, so that the typical distributor could afford it. By the mid-1980's, about one-third of all floor covering sold in the United States was sold through one of our systems.

As operations expanded, multi-state distributors added new software demands, including the ability to check stock in different branch locations and on different computer systems. Generally, minicomputers were not capable of using telephone lines to connect remote branch locations; again, this was typically done by mainframe computers. We pioneered unique and innovative ways to accomplish these communications, using a "multiplexing" technique. This technique dramatically reduced communications costs because point-to-point telephone circuits were not needed between each branch.

By 1990, long before the Internet was widely used, we developed a product called *Customer On-Line Access* ("**COLA**") which allowed dealers to dial into a distributor's computer system to check stock and place orders. As the popularity of the internet grew, we expanded this software into a new internet-based e-commerce version of our **COLA** (*Customer On-Line Access*) software. This software allows customers to check stock and pricing, check the status of existing orders as well as to place new orders, print confirmation documents, download product information, "price books", Excel Spreadsheets and much more. Unlike EDI (Electronic Data Interchange), in which most functions operate in "batch" mode at some predetermined time of day, our COLA system operates in "real time," updating inventory as orders are created.

In 1992, we developed a new client-server based product called *FloorPro*. This product yielded better performance and more efficiency than ever before. The PC-based workstations interacted with the operator and accessed the server's database information using Ethernet. This new software was so robust that it ran on a new low cost microcomputer.

In 2004, we introduced the latest version of our software, ***FloorPro*®** **III** ERP (Enterprise Resource Planning). It offers an improved Graphical User Interface (GUI) with enhanced features, icons, and tool tips. It features enhanced software support for stone, ceramic tile and blind lots. With this release, reports can be exported to Microsoft Excel and enhanced Windows "List View" features were added for easier "on screen" viewing. Networking support has also been enhanced, so now the software can be accessed via the internet from anywhere in the world!

In 2006, we announced the launch of **RFID (**Radio Frequency Identification) support. **RFID** automatically identifies products in the warehouse or retail location and tracks their location and movement with no manual intervention required. RFID even works when items are stacked and would be otherwise out of reach for a conventional bar-coded system.

We never stop developing. We've expanded our "Wireless Warehouse" software to utilize the latest version of Microsoft Windows Mobile. In addition to working wirelessly within the warehouse, these units work "on the road" using cell phone service with speeds up to 4G. Coupled with other options such as GPS (Global Positioning Systems), it can be used to fully automate inventory control from real time scanning in the field to signature capture and proof of delivery. We've added QR Codes (Quick Response matrix bar codes) to take advantage of the rapid growth of smart phones.

These tools, in conjunction with our other leading-edge solutions, are enabling the floor covering industry to improve operations, customer service and the bottom line by harnessing the efficiencies offered by modern technology. We have built our reputation on customizing and tailoring solutions for our customers' specialized needs. And we have been providing these innovative and leading edge solutions to the flooring, ceramic tile, and stone industries for 30 years.